

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**FINANCIAL REPORT**

**MAY 31, 2012**

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## INDEPENDENT AUDITOR'S REPORT

To the Members of the Industrial Development Board  
Of the City of Gonzales, Louisiana, Inc.

We have audited the accompanying financial statements of the governmental activities and the major fund information of the Industrial Development Board of the City of Gonzales, Louisiana, Inc. as of and for the year then ended, May 31, 2012, which collectively comprise the Board's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund information of the Industrial Development Board of the City of Gonzales, Louisiana, Inc., as of May 31, 2012, and the respective changes in financial position, where applicable, thereof for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated November 19, 2012, on our consideration of the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and important for assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 2 through 7 and 21 be present to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.



November 19, 2012

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
May 31, 2012**

This section of the Board's annual financial report presents our discussion and analysis of the Board's financial performance during the fiscal year that ended on May 31, 2012.

**FINANCIAL HIGHLIGHTS**

- The Board's total net deficit increased by approximately \$3.8 million to \$6,999,639.
- During the year, the Board's governmental activities expenses were \$3,866,051 more than the \$1,672,740 generated in sales taxes and other revenue.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

This annual report consists of three parts—management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the Board:

- The first two statements are government-wide financial statements that provide both long-term and short-term information about the Board's overall financial status.
- The remaining statements are fund financial statements that focus on individual parts of the Board government, reporting the Board's operations in more detail than the government-wide statements.
  - The governmental funds statements tell how the general government operated for the year.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of required supplementary information that further explains and supports the information in the financial statements. Figure A-1 shows how the required parts of this annual report are arranged and relate to one another.

Figure A-1 summarizes the major features of the Board's financial statements, including the portion of the Board's government they cover and the types of information they contain. The remainder of this overview section of management's discussion and analysis explains the structure of contents of each of the statements.

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

**May 31, 2012**

Figure A-1  
Major Features of Board's Government and Fund Financial Statements

	<b>Fund Statements</b>	
	<b>Government-wide Statements</b>	<b>Governmental Funds</b>
Scope	Entire Board government	The activities of the Board
Required financial statements	<ul style="list-style-type: none"> <li>• Statement of net deficit</li> <li>• Statement of activities</li> </ul>	<ul style="list-style-type: none"> <li>• Balance Sheet</li> <li>• Statement of revenues, expenditures, and changes in fund deficit</li> </ul>
Accounting basis and measurements focus	Accrual accounting and economic resources focus	Modified accrual accounting and current financial resources focus
Type of asset/liability information	All assets and liabilities, both financial and capital, and short-term and long-term	Only assets expected to be used up and liabilities that come due during the year or soon thereafter; no capital assets included
Type of inflow/outflow information	All revenues and expenses during year, regardless of when cash is received or paid	Revenues for which cash is received during or soon after the end of the year; expenditures when goods or services have been received and payments is due during the year or soon thereafter

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

**May 31, 2012**

**Government-wide Statements**

The government-wide statements report information about the Board as a whole using accounting methods similar to those used by private-sector companies. The statement of net deficit includes all of the government's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two government-wide statements report the Board's net deficit and how they have changed. Net deficit—the difference between the Board's assets and liabilities—is one way to measure the Board's financial health, or position.

- Over time, increases or decreases in the Board's net assets are an indicator of whether its financial health is improving or deteriorating, respectively.
- To assess the overall health of the Board you need to consider additional nonfinancial factors such as economic factors effecting sales tax collections.

The government-wide financial statements of the Board consist of the following:

- Governmental activities—most of the Board's basic services are included here, such as construction of the infrastructure and building within the geographic location of the Economic Development District. Sales taxes and interest finance most of these activities.

**Fund Financial Statements**

The fund financial statements provide more detailed information about the Board's most significant funds—not the Board as a whole. Funds are accounting devices that the Board uses to keep track of specific sources of funding and spending for particular purposes.

- Some funds are required by State law and by bond covenants.

The Board has one fund classified as a debt service fund:

- Governmental fund—Most of the Board's basic services are included in the governmental fund, which focuses on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental fund statements provide a detailed short-term view that helps determine whether there are more or fewer financial resources that can be spent in the near future to finance the Board's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, we provide additional information at the bottom of the governmental fund statement, or on the subsequent page, that explains the relationship (or differences) between them.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**May 31, 2012**

**FINANCIAL ANALYSIS OF THE BOARD AS A WHOLE**

**Net assets (deficit).** The Board's combined net deficit increased between fiscal years 2011 and 2012 from approximately \$3.1 million to approximately \$7.0 million. (See Table A-1.)

**Table A-1**  
**Board's Net Assets (Deficit)**

	Governmental Activities	
	2012	2011
Current and other assets	\$ 1,398,784	\$ 1,243,726
Capital assets	52,015,041	53,948,205
<b>Total assets</b>	<b>53,413,825</b>	<b>55,191,931</b>
Current liabilities	10,798,785	8,710,840
Long term Liabilities	49,614,679	49,614,679
<b>Total liabilities</b>	<b>60,413,464</b>	<b>58,325,519</b>
Net assets		
Invested in capital assets, net of related debt	2,400,362	4,333,526
Unrestricted (deficit)	(9,400,001)	(7,467,114)
<b>Total net deficit</b>	<b>\$ (6,999,639)</b>	<b>\$ (3,133,588)</b>

Net deficit of the Board's governmental activities increased to approximately \$7.0 million.

**Changes in net assets (deficit).** The Board's total revenues increased by approximately \$27 thousand to \$1,672,740. (See Table A-2.) For 2012, approximately 77 percent of the Board's revenue comes from sales tax collection and payments in lieu of taxes represent 23 percent.

**Governmental Activities**

Revenues for the Board's governmental activities consisted primarily of sales taxes and expenses for the Board's governmental activities consist primarily of interest, depreciation, and lease expense.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**May 31, 2012**

**Table A-2**  
**Changes in Board's Net Assets (Deficit)**

	<b>Governmental Activities</b>	
	<b>2012</b>	<b>2011</b>
<b>Revenues</b>		
General revenues		
Sales Taxes	\$ 1,292,033	\$ 1,265,201
Payments in lieu of taxes	380,673	380,693
Interest	34	29
<b>Total revenues</b>	<b>1,672,740</b>	<b>1,645,923</b>
<b>Expenses</b>		
Depreciation	1,933,164	1,933,164
Interest	3,224,954	3,224,955
Payments in lieu of taxes	380,673	380,693
<b>Total expenses</b>	<b>5,538,791</b>	<b>5,538,812</b>
<b>Change in net deficit</b>	<b>\$ (3,866,051)</b>	<b>\$ (3,892,889)</b>

- The change in net deficit for the governmental activities this fiscal year decreased approximately \$26 thousand to \$(3,866,051).

**FINANCIAL ANALYSIS OF THE BOARD'S FUNDS**

As the Board completed the year, its governmental fund reported a fund deficit of \$8,522,182, a decrease of 26.7 percent from last fiscal year.

**Debt Service Fund Budgetary Highlights**

- Over the course of the year, there were no amendments were made to the debt service fund budget.



**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**May 31, 2012**

**CAPITAL ASSETS**

At the end of 2012, the Board had invested approximately \$52 million in capital assets (See Table A-3). There were no additions in the current year. The decrease of \$1.9 million represents depreciation expense on existing capital assets.

**Table A-3**  
**Board's Capital Assets**  
**(net of depreciation)**

	<b>Governmental Activities</b>	
	<b>2012</b>	<b>2011</b>
Land	\$ 6,800,014	\$ 6,800,014
Buildings	34,370,172	35,336,595
Infrastructure	7,327,181	7,621,024
Furniture & Equipment	3,517,674	4,190,572
<b>Total</b>	<b>\$ 52,015,041</b>	<b>\$ 53,948,205</b>

**ECONOMIC FACTORS**

The Board is dependent on sales tax collections for its revenues. The Board has projected no growth in sales taxes, given the current economic conditions

**CONTACTING THE BOARD'S FINANCIAL MANAGEMENT**

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Board's finances and to demonstrate the Board's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Mr. Clay Stafford, 120 South Irma Boulevard, Gonzales, LA 70737.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**STATEMENT OF NET DEFICIT**  
**MAY 31, 2012**

	<b><u>Governmental Activities</u></b>
<b><u>ASSETS</u></b>	
Cash	\$ 877,818
Accounts receivable	380,693
Sale tax receivables	140,273
Capital assets, net of accumulated depreciation	<u>52,015,041</u>
TOTAL ASSETS	<u>53,413,825</u>
 <b><u>LIABILITIES</u></b>	
Accounts payable	380,693
Interest payable	10,418,092
Current portion of long-term debt	782,000
Long-term liabilities:	
Bonds payable	<u>48,832,679</u>
TOTAL LIABILITIES	<u>60,413,464</u>
 <b><u>NET DEFICIT</u></b>	
Invested in capital assets, net of related debt	2,400,362
Unrestricted (deficit)	<u>(9,400,001)</u>
TOTAL NET DEFICIT	<u><u>\$ (6,999,639)</u></u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED MAY 31, 2012**

	<u>Expenses</u>	<u>Program Revenue Capital Grants and Contributions</u>	<u>Net (Expense) Revenue and Changes in Net Assets Governmental Activities</u>
<b><u>ACTIVITIES</u></b>			
<b>Governmental:</b>			
Depreciation	1,933,164	\$ -	\$ (1,933,164)
Interest	3,224,954	-	(3,224,954)
Payments in lieu of taxes	380,673	-	(380,673)
Total governmental activities	<u>5,538,791</u>	<u>-</u>	<u>(5,538,791)</u>
General revenues:			
Sales taxes			1,292,033
Payments in lieu of taxes			380,673
Interest			34
Total general revenues			<u>1,672,740</u>
Change in net assets (deficit)			(3,866,051)
Net assets - June 1, 2011			<u>(3,133,588)</u>
Net deficit - May 31, 2012			<u>\$ (6,999,639)</u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**BALANCE SHEET**  
**GOVERNMENTAL FUND**  
**MAY 31, 2012**

	<u>Debt Service</u> <u>Fund</u>
<b>ASSETS</b>	
Cash	\$ 877,818
Accounts Receivable	380,693
Sales Tax Receivable	<u>140,273</u>
<b>Total assets</b>	<u><u>1,398,784</u></u>
 <b>LIABILITIES</b>	
Accounts Payable	380,693
Interest Payable	<u>9,540,273</u>
<b>Total liabilities</b>	<u><u>9,920,966</u></u>
 <b>FUND DEFICIT</b>	
Unreserved	<u>(8,522,182)</u>
 <b>Total liability and fund deficit</b>	<u><u>\$ 1,398,784</u></u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET**  
**TO THE STATEMENT OF NET DEFICIT**  
**MAY 31, 2012**

Total fund deficit - Governmental Fund		\$ (8,522,182)
Cost of capital assets at May 31, 2012	60,449,360	
Less: accumulated depreciation as of May 31, 2012	<u>(8,434,319)</u>	
		52,015,041
Long-term liabilities applicable to the Board's governmental activities are not due and payable in the current period and accordingly are not reported as fund liabilities.		
Long-term Debt		(49,614,679)
Interest Payable		<u>(877,819)</u>
Total net deficit at May 31, 2012 - Governmental Activities		<u><u>\$ (6,999,639)</u></u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**STATEMENT OF REVENUES, EXPENDITURES, AND**  
**CHANGES IN FUND DEFICIT - GOVERNMENTAL FUND**  
**YEAR ENDED MAY 31, 2012**

	<u>Debt Service Fund</u>
<b>REVENUES</b>	
Sales taxes	\$ 1,292,033
Payments in lieu of taxes	380,673
Interest income	34
Total revenues	<u>1,672,740</u>
<b>EXPENDITURES</b>	
Current:	
Payments in lieu of taxes	380,673
Debt service:	
Interest expense	<u>3,086,435</u>
Total expenditures	<u>3,467,108</u>
Excess expenditures over revenues	(1,794,368)
<b>Fund deficit, beginning of year</b>	<u>(6,727,814)</u>
<b>Fund deficit, end of year</b>	<u><u>\$ (8,522,182)</u></u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES,**  
**AND CHANGES IN FUND DEFICIT OF GOVERNMENTAL FUND**  
**TO THE STATEMENT OF ACTIVITIES**  
**MAY 31, 2012**

Net change in fund deficit - Governmental fund	\$ (1,794,368)
The change in net deficit reported for governmental activities in the statement of activities is different because:	
Capital assets:	
Depreciation expense for the year ended May 31, 2012	(1,933,164)
Long term debt:	
Difference in the modified accrual basis of accounting and the accrual basis of accounting in recognition of interest expense	<u>(138,519)</u>
Change in net deficit of governmental activities	<u><u>\$ (3,866,051)</u></u>

The accompanying notes are an integral part of this financial statement.

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**1. Summary of Significant Accounting Policies**

The Industrial Development Board of the City of Gonzales, Louisiana, Inc. was created, authorized, and empowered under the laws of the State of Louisiana, including particularly Part II of Chapter 27 of Title 33 of the Louisiana Revised Statutes of 1950, as amended (La. R.S. 33:9038.1 to 33:9038.10, inclusive) (the "Tax Incremental Development Act"). The purpose is to provide for the financing of the acquisition, construction and equipping of a Cabela's retail outlet and certain infrastructure located in the District (the "Project").

The Industrial Development Board of the City of Gonzales, Louisiana, Inc. has entered into a Cooperative Endeavor Agreement with the City of Gonzales, the Gonzales Economic District No. 1, Carlisle Resort, LLC, Cabela's Retail LA, LLC, and the State of Louisiana to provide aspects of the development of the project and the pledge of incremental increases in sales and use taxes receipts to finance the bonds for the development of the project.

The accounting and reporting practices of the Industrial Development Board of the City of Gonzales, Louisiana, Inc., conform to accounting principles generally accepted in the United States of America as applicable to governmental units on a consistent basis between periods.

Financial Reporting Entity – This report includes all funds and account groups, which are controlled by, or dependent on the Board. Control by or dependence on the Board was determined on the basis of the taxing authority, authority to issue debt, election or appointment of governing body, and other general oversight responsibility. Industrial Development Board of the City of Gonzales's board members are appointed by the City of Gonzales, but the City's accountability for the Board does not extend beyond making the appointment.

The following is a summary of certain significant accounting policies:

**Basis of Presentation, Basis of Accounting**

*Government-wide Financial Statements:* The statement of net deficit and the statement of activities display information about the Industrial Development Board of the City of Gonzales, Louisiana, Inc. These statements include the financial activities of the overall government. Governmental activities generally are financed through sales taxes.

The statement of activities presents the direct expenses and program revenues for each function of the Board's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Indirect expense allocations that have been made in the funds have been reversed for the statement of activities. Program revenues include grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.



**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**1. Summary of Significant Accounting Policies** (continued)

*Fund Financial Statements:* The fund financial statements provide information about the Board's governmental funds. The emphasis of fund financial statements is on the major governmental fund.

The Board reports the following major governmental fund:

- a. Debt Service Fund – The Debt Service Fund is used to account for the collection of taxes and payment of bonds.

**Measurement Focus, Basis of Accounting -**

*Government-wide.* The government-wide financial statements are reported using the economic resources measurement focus. The government-wide financial statements are reported using the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Nonexchange transactions, in which the Board gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants, entitlements, and donations. Revenue from grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

*Governmental Fund Financial Statements.* Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The Board considers all revenues reported in the governmental funds to be available if the revenues are collected within sixty days after year-end. Sales taxes are considered to be susceptible to accrual. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds. Proceeds of general long-term debt and acquisitions under operating leases are reported as other financing sources and uses.

All governmental funds of the Board follow FASB Statements and Interpretations issued on or before November 30, 1989, Accounting Principles Board Opinion, and Accounting Research Bulletins, unless those pronouncements conflict with GASB pronouncements.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**1. Summary of Significant Accounting Policies** (continued)

Cash and Cash Equivalents – Cash and cash equivalents include investments in highly liquid debt instruments with an original maturity of three months or less, excluding amounts whose use is limited by board designation or those amounts with third-party payers.

Investments – Investments are stated at market value.

Capital Assets – Purchased or constructed capital assets are reported at cost or estimated historical cost. Donated fixed assets are recorded at their estimated fair value at the date of donation. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Asset Class</u>	<u>Estimated Useful Lives</u>
Infrastructure	20-40
Buildings	40
Equipment	3-15

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**2. Capital Assets**

Capital assets and depreciation activity as of and for the year ended May 31, 2012, are as follows:

Governmental activities:

	<u>Land</u>	<u>Building</u>	<u>Infrastructure</u>	<u>Furniture &amp; Equipment</u>	<u>Total</u>
Cost of Capital Assets					
May 31, 2011	\$ 6,800,014	\$ 38,580,021	\$ 8,621,418	\$ 6,447,907	\$ 60,449,360
Additions	-	-	-	-	-
Costs of Capital Assets					
May 31, 2012	<u>6,800,014</u>	<u>38,580,021</u>	<u>8,621,418</u>	<u>6,447,907</u>	<u>60,449,360</u>
Accumulated depreciation					
May 31, 2011	-	3,243,426	1,000,394	2,257,335	6,501,155
Additions	-	<u>966,423</u>	<u>293,843</u>	<u>672,898</u>	<u>1,933,164</u>
Accumulated depreciation, May 31, 2012	-	<u>4,209,849</u>	<u>1,294,237</u>	<u>2,930,233</u>	<u>8,434,319</u>
Capital assets, net of accumulated depreciation at May 31, 2012	<u>\$ 6,800,014</u>	<u>\$ 34,370,172</u>	<u>\$ 7,327,181</u>	<u>\$ 3,517,674</u>	<u>\$ 52,015,041</u>

For the year ended May 31, 2012, depreciation expense was \$1,933,164.

**3. Custodial Credit Risk- Deposits**

Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The government does not have a deposit policy for custodial credit risk. The bank balance was not exposed to custodial credit risk at May 31, 2012.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**4. Cash and Investments**

Statutes authorize the Board to invest in United States bonds, treasury notes or certificates, time certificates of deposit of Louisiana state banks and national banks having the principal office in the State of Louisiana, or any other federally insured investments.

As of May 31, 2012, the Board had the following investments and maturities.

**INVESTMENT MATURITIES (IN YEARS)**

<b><u>Investment Type</u></b>	<b><u>Fair Value</u></b>	<b><u>Less Than 1</u></b>
Hancock Horizon Treasury Money Market	\$ 877,818	\$ 877,818

**Interest Rate Risk**

The Board does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

**Credit Risk**

State law limits investments in securities issued, or backed by the United States Treasury obligations, and U.S. Government instrumentalities, which are federally sponsored. The Board does not have an investment policy that would further limit its investment choices. As of May 31, 2012, the Board's investment in Hancock Horizon Treasury Money Market was rated AAA by Standard & Poor's.

**5. Changes in Long-Term Debt**

The following is a summary of long term debt transactions of the City of Gonzales Industrial Development Board for the year ended May 31, 2012:

Governmental Activities:

**Bonds Payable**

Bonds payable June 1, 2011	\$ 49,614,679
Debt Issued	-
Principal Retirement	-
Bonds payable May 31, 2012	<u>\$ 49,614,679</u>

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

5. **Changes in Long-Term Debt** (continued)

Debts payable at May 31, 2012, are comprised of the following individual issues:

\$42,350,000 Tax Incremental Taxable Revenue Bond, Series 2007A dated May 31, 2007, with a maturity date June 1, 2037; interest at 6.50%, secured by sales taxes.	\$ 42,150,084
\$7,500,000 Tax Incremental Taxable Revenue Bond, Series 2007B dated May 31, 2007, with a maturity date June 1, 2037; interest at 6.50%, secured by sales taxes.	<u>7,464,595</u>
	<u>\$ 49,614,679</u>

Sales taxes are applied to pay accrued interest first; any remaining sales taxes are applied to principal on the bonds.

The annual requirements to amortize all debts outstanding as of May 31, 2012 are not determinable due to the fact that the Board has continued to increase interest payable in the current year. The following amortization schedule was estimated at the beginning of the Board's existence:

Principle and interest are due on June 1<sup>st</sup> of each year

<b><u>Years ending May 31</u></b>	<b><u>Principal</u></b>	<b><u>Interest</u></b>
2013	782,000	2,517,425
2014	1,174,000	3,128,085
2015	1,257,000	3,045,083
2016	1,385,000	2,916,563
2017	1,394,000	2,772,105
2018-2022	914,000	13,348,931
2023-2027	3,300,000	12,777,731
2028-2032	6,826,000	11,310,334
2033-2037	11,938,000	8,530,260
2038-2042	<u>20,644,679</u>	<u>3,858,023</u>
	<u>\$49,614,679</u>	<u>\$64,204,540</u>

**INDUSTRIAL DEVELOPMENT BOARD OF THE  
CITY OF GONZALES, LOUISIANA, INC.**

**NOTES TO FINANCIAL STATEMENTS**

**6. Events of Default and Remedies**

The Board has not received enough funds to pay the principal and interest on the Bonds when they became due and payable. This is an Event of Default under Section 8.2 of the Trust Indenture. However, this section also states that if the Tax Collector timely advances the Monthly Pledged Local Increment and the Louisiana Department of Revenue timely advances the Monthly Pledged State Increment to the Trustee in accordance with the Cooperative Endeavor Agreement and the Trust Indenture, and the Monthly Pledged Local Increment and Monthly Pledged State Increment so transferred are not sufficient for the payment due and payable, then an Event of Default shall not be deemed to have occurred.

Upon the occurrence of an Event of Default, the Trustee upon the written request of the owners of not less than a majority of the aggregate principal amount of Bonds outstanding shall, by notice in writing to the Issuer, declare the Bonds then outstanding immediately due and payable. As of November 19, 2012, the Board has not received a written request that the Bonds are immediately due and payable.

**7. Deficit Fund Balance**

The Board's only source of revenue is the sales tax collected within the District and the only expenses are paying the principle and interest of the bonds. Due to the deteriorating economy and the lack of available credit, the land owners within the District have been unable to bring in new businesses. Management believes there is renewed interest in the District and, if new business can be obtained within the next seven years, it will be able to pay the principal and interest of the bonds.

**8. Sales and Use Tax**

The Board receives 1.5 cents of the City of Gonzales, Louisiana's 2 cents sales tax collected within the geographic area designated as the Gonzales Economic District Number 1.

The State of Louisiana will contribute 1.5 cents sales tax from its portion generated within the District up to a maximum of \$10,500,000. As of May 31, 2012, the State of Louisiana's total sales tax contributed totaled \$2,987,891.

**9. Subsequent Event**

Management has evaluated subsequent events through the date that the financial statements were available to be issued, November 19, 2012, and has determined that no events occurred that require disclosure.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**  
**BUDGETARY COMPARISON SCHEDULE**  
**DEBT SERVICE FUND**  
**FOR THE YEAR ENDED MAY 31, 2012**

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual</u>
<b>REVENUES</b>			
Sales taxes	\$ 650,000	\$ 650,000	\$ 1,292,033
Payments in lieu of taxes	-	-	380,673
Interest income	-	-	34
Total revenues	<u>650,000</u>	<u>650,000</u>	<u>1,672,740</u>
<b>EXPENDITURES</b>			
Current:			
Payments in lieu of taxes			380,673
Debt service:			
Interest expense	<u>650,000</u>	<u>650,000</u>	<u>3,086,435</u>
Total expenditures	<u>650,000</u>	<u>650,000</u>	<u>3,467,108</u>
Excess of revenues over expenditures	-	-	(1,794,368)
<b>Fund deficit, beginning of year</b>	<u>(6,727,814)</u>	<u>(6,727,814)</u>	<u>(6,727,814)</u>
<b>Fund deficit, end of year</b>	<u><u>\$ (6,727,814)</u></u>	<u><u>\$ (6,727,814)</u></u>	<u><u>\$ (8,522,182)</u></u>

The accompanying notes are an integral part of this financial statement.

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON  
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Members of the Industrial Development Board  
Of the City of Gonzales, Louisiana, Inc.

We have audited the financial statements of the governmental activities and the major fund information of the Industrial Development Board of the City of Gonzales, Louisiana, Inc. as of the year ended May 31, 2012, which collectively comprise the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s basic financial statements and have issued our report dated November 19, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing an opinion on the financial statement, but not for the purpose of expressing an opinion on the effectiveness of the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Board's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Industrial Development Board of the City of Gonzales, Louisiana, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our test disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



This report is intended for the information of the management and the Legislative Auditor. However, this report is a matter of public record and its distribution is not limited. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

*Postlethwaite & McTurk*

November 19, 2012

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**FOR THE YEAR ENDED MAY 31, 2012**

**A. SUMMARY OF AUDIT RESULTS**

1. The auditor's report expresses an unqualified opinion on the financial statements of the Industrial Development Board of the City of Gonzales, Louisiana, Inc.
2. There were no significant deficiencies reported during the audit of the financial statements.
3. There were no instances of noncompliance reported during the audit of the financial statements.

**B. FINDINGS – FINANCIAL STATEMENTS AUDIT**

None.

**INDUSTRIAL DEVELOPMENT BOARD OF THE**  
**CITY OF GONZALES, LOUISIANA, INC.**

**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS**  
**YEAR ENDED MAY 31, 2012**

A. FINDINGS – FINANCIAL STATEMENTS AUDIT

None

B. COMPLIANCE

None